

Bernard Jackson Ball

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Professional Experience

ALL IN-Empowering Futures

Director Of Fundraising(2024-Present)

- Develop and Execute Fundraising Strategy: Spearheaded comprehensive fundraising campaigns, including annual giving, major gifts, and planned giving initiatives, to meet organizational financial goals.
- Cultivate Donor Relationships: Built and maintained strong relationships with individual donors, corporate sponsors, and foundations to secure ongoing financial support and foster long-term partnerships.
- Manage Corporate Sponsorships: Negotiated and secured corporate sponsorship deals, ensuring sponsorship goals were met and deliverables fulfilled to enhance visibility and engagement.
- Oversee Grant Writing and Reporting: Directed the identification, preparation, and submission of grant applications, managing all post-grant reporting and communications to ensure compliance and strong funder relationships.
- Lead Fundraising Events: Planned and executed high-impact fundraising events, including galas, charity auctions, and donor recognition events, increasing donor engagement and revenue.
- Team Leadership: Supervised and mentored a team of fundraising professionals, providing guidance on donor outreach, event planning, and strategy implementation to meet financial targets.
- Data Analysis and Reporting: Analyzed fundraising campaign data and donor metrics to assess the effectiveness of strategies, generating reports for leadership and refining approaches based on insights.
- Collaborate with Marketing and Communications: Partnered with the marketing team to create compelling donor communication materials, ensuring alignment between fundraising efforts and organizational messaging.
- Budget Management: Oversaw the fundraising department budget, ensuring that all initiatives were cost-effective and provided a high return on investment.

Georgia Department of Family and Children's Services

Economic Support Supervisor (2023- Present)

- Provides direct supervision and support to assigned supervisors.
- Analyzes and assesses the effectiveness of services provided to customers in addition to assigned programmatic responsibilities to ensure the identified outcome measures are achieved.
- Ensures agency compliance with policies, appropriate documentation and reporting requirements.
- Develops and encourages a cooperative team-oriented environment within units(s) and with other agencies and providers.
- Interviews, hires, directs, trains and evaluates employees' performance; recommends employee disciplinary and discharge actions as appropriate.
- Leads and administers a comprehensive system of customer support and public assistance.
- Performs other professional responsibilities as assigned.
- Policy improvement suggestions

Economic Support Specialist II (2022-2023)

- Following and applying the state and federal policies to SNAP\Medicaid combo cases in Georgia gateway to determine eligibility.
- Maintain on average 200 cases monthly in order to meet productivity requirements
- Follow a multi-level Continuous quality improvement(CQI) system in order to meet accuracy goals
- Communicating with clients directly to insure that reported information is accurate to insure correct benefits are issued

Economic Support Specialist I (2020-2022)

- Followed state and federal policies to determine if individuals are eligible to receive SNAP through the state of Georgia gateway.
- Maintained 100 cases per month to meet Standard of Promptness(SOP)
- Communicated with clients to gather information to properly submit applications of benefits.

National Youth in Transition Database (NYTD) Federal Reviewer and Support Coach, JBS International Inc. Children's Bureau

Senior NYTD Specialist
(2023-Present)

- Providing expert level of knowledge of NYTD, Policy recommendations to the Childrens Bureau, Implementation of recommendations. Providing feedback on materials, State CQI efforts in improving state reporting systems.

NYTD Support Coach
(2021-Present)

- Provide directional leadership to New NYTD Reviewers to ensure they fully understand the NYTD review process, to coach them in the importance of time management and responsibility of a NYTD reviewer.
- Refer questions and concerns to proper leadership, and making sure that all logistical planning is in place for NYTD reviewers
- Checking in, supporting and maintaining rapport with incoming NYTD reviewers

NYTD Reviewer, Federal Team Member

2014- Present

- Ensure substantial conformity with title IV-B and IV-E child welfare requirements using a framework focused on assessing safety, permanency, and wellbeing outcomes
- Supports NYTD Reviewers during review to make sure the review goes as planned and to ensure all verification that is needed is received to properly complete a review of the state's foster care system
- Conducted NYTD reviews in Maine, Illinois, Arizona

Pharmacy Technician, Publix

2020 – Dec 2023

- Maintaining a multi-level verification process in order to dispense the proper medication to clients at the correct time.
- Verifying proper documentation, labeling, and quantity of a prescription to ensure correct medication and dosage is given to the customer.
- Communicate effectively with customers to ensure their medical needs are being addressed
- Following federal and state guidelines to ensure customers' privacy and confidentiality are maintained according to HIPAA. HIPAA is a yearly requirement for licensure.

Family Support Specialist, Kentucky Department of Community Based Services

2017-2020

- Determined eligibility for services, for SNAP, Medicaid, CCAP, KTAP
- Maintained data entries in customer portal system, with a series of verification protocols to ensure proper benefits were received.
- Investigated cases for fraudulent activity, and over payments(IPVS)

Youth Coordinator, Transition Aged Youth Launching Realized Dreams (TAYLRD), Kentucky (KY) Department for Behavioral Health, Developmental and Intellectual Disabilities

2015-2017

- Supervised Peer Support Specialists
- Conducted fundraising efforts to become self sufficient without future grant funding
- Created and maintained data system to report findings for compliance with the federal reporting requirements
- Maintained CQI efforts on system functionality and proper requirements for system to meet guidelines set by leadership
- Managed two youth centers with both having a diverse population
- Maintained and operated on a 5 million dollar budget.

Medical Coordinator, University of Kentucky (UK) Health Connections/ UK Medical Doctors (MD's)

2013-2015

- Coordinated fast-paced, multi-level sensitive logistics for incoming surgery patients that would determine which doctor(s) they would be seen by.
- Fluent in the hospital's data system.
- Responsible for reporting a patient's symptoms and diagnoses to the Doctor on duty to determine the best care needed.

State Contract Experience

Statewide President, Kentucky Youth Leadership Council, Murray State University

2008- 2014

- Locally represented transitioned aged youth (ages 14-21) in the state of Kentucky currently in foster care.
- Led monthly meetings, delegated tasks to members, organized and planned statewide events, recruited council members, authored and edited policy proposals, and published and promoted the council.

Statewide Representative, Kentucky Organization for Foster Youth, Murray State University

2008-2014

- Represented the voice and experiences of young people experiencing foster care in Kentucky.
- Facilitated and provided pathways for young people to share their voices and priorities within the policies and laws that affect their lives.

Spokesperson, HOPE Mentoring of Kentucky, Murray State University

2009-2014

- Recruited mentors statewide to support young people enrolling in all universities and colleges statewide
- Created statewide informational videos and PSA's to support the recruitment of mentors
- Advised potential mentors with the resources to guide their role in mentoring students with foster care experience

Education Experience

Thomas University, Thomasville GA

BSW Social Work May 2025

South Regional Technical College, Tifton, GA

Associates in Social work

August 2022-December 2023 (Degree Earned)

John Hardin High School, Elizabethtown, KY

Graduated May 2011

Other Relevant Experience

- Project 1625 Benefit Concert Idea #project1625 Over 8,000 people (2016)
- Served on the planning committee for Now Is the Time Federal Grant (2015)
- **Young Adult Training and Technical Assistance (YATTA) Consultant**, National Resource Center For Youth Development (2011-2014)
 - National network of consultants that provided....
 - Daniel Memorial Independent Living Conference
 - Making Healthy Choices: A Guide on Psychotropic Medications for Youth in Foster Care
<https://www.childwelfare.gov/pubs/makinghealthychoices/>
 - Enhancing Permanency for Youth in Out-Of-Home Care and Helping Youth Transition to Adulthood: Guidance for Foster Parents
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 - Supporting Your LGBTQ Youth: A Guide for Foster Parents, and Helping Youth Transition to Adulthood: Guidance for Foster Parents
 - Helping Youth Transition to Adulthood: Guidance for Foster Parents
 - National Youth in Transition Database
 - Extending Federal Foster Care
 - Trained National Youth in Transition Database (NYTD) Site Visit Reviewers 2011
 - Conducted NYTD Site Visit in Virginia
 - Conducted NYTD Site Visit in Texas
- Independent Living Workgroup of Kentucky/Coalition (2013)
- Master of Ceremony Youth Empowerment Summit (2013)
- Chosen to be a Federal reviewer for the National Resource Center for Youth Development (NRCYD) for the NYTD Survey (2012)
- Statewide infomercials on KET channel (2012)
- Chosen as a state representative to attend the National Dialogue for 18 to 21 in order to bring new ideas for law changes in the state of Kentucky.(2012)
- Nominated as the state representative to attend the National Youth Transitional Database Conference in Washington D.C. (2011)
- NYTD Youtube Videos-<https://www.youtube.com/c/usgovACF/search?query=nytd>

Honor and Awards

- 2024 DHS LEAD Academy Cohort 19
- 2023 Georgia US Congressional Leadership Participant
- NYTD Video Award (2019)
(Educational video on stakeholder interviews)
- House Bill No 192-<https://apps.legislature.ky.gov/record/17rs/HB192.html>
- 100 Most Outstanding Young Leaders of America” by FosterClub (2012)
- Benefit Concert Recognition (2012)
(*My Forever Family-raising money for local foster youth to help with transitional needs out of foster care*)
- Outstanding community service award (2012)
(Department of Community Based Services)

Professional References

- Clay Finckward, Child Welfare Specialist
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Number: [REDACTED]
- Lynn Johnson, Former Assistant Secretary of ACF/DHH and Family Support
Number: [REDACTED]
Johnson59lynn@gmail.com
- Joshua Christian Oswald, Policy Coordinator of the Indiana Associate of Resources and Child Advocacy
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Number: [REDACTED]



